



Nicolas Garcia.

KEYNOTE SPEAKER · AUTHOR · TRAINER

"Bridging the gap between the people building these technologies and the people making decisions about them."

30

YEARS IN THE
INDUSTRY

3

CONTINENTS
LIVED

2

LANGUAGES
(EN/FR)

ABOUT NICOLAS

30 years in the arena. Now sharing what I've learned.

Nicolas Garcia spent nearly two decades at Idemia (formerly Morpho / Sagem), one of the world's largest identity and security companies — rising to VP of Marketing & Services and Regional Director of Sales for Sub-Saharan Africa. He led teams across three continents, managed complex biometric device portfolios, and made the kind of high-stakes decisions that define careers.

His journey spans South Africa's pioneering biometric landscape, Abu Dhabi's cutting-edge smart security ecosystem, and France's regulatory-driven market — giving him a truly global perspective that few experts can match.

Today he wears two hats: as CEO & Founder of Continuum Identity, he is building a cloud-managed identity platform. As a speaker and author, he shares three decades of hard-won insight with the leaders and teams who need it most.

"The gap between the people building these technologies and the people making decisions about them is enormous. I bridge that gap — on stage, in print, on screen, and in conversation."

**Former VP Marketing & Services, Idemia**

Biometric devices division — global access control, T&A, KYC

**Former Regional Director, Morpho South Africa**

Biometric devices business unit across sub-Saharan Africa

**CEO & Founder, Continuum Identity**

Cloud-managed identity platform — access control, e-KYC & time management

**Published Author**

"Layman's Terms Biometrics" — making complex technologies accessible

**Executive Coaching (UCT)**

Certified coach — people skills meets digital transformation

**Digital Business Strategy (Emeritus)**

Strategic thinking for digital transformation and innovation

SIGNATURE KEYNOTES

Four talks that move rooms and shift mindsets.

Each keynote is tailored to your audience — from 500-person conferences to intimate executive workshops. Available in English and French.

DIGITAL SOVEREIGNTY

01

Digital Sovereignty in the Age of AI

Why identity is the ultimate personal asset — and how organizations can empower users without losing control. In a world of "AI on steroids," the question isn't whether to adopt, but how to adopt without surrendering sovereignty.

🎯 C-Suite · Board · Public Sector ⌚ 45-90 min

BIOMETRICS

02

Biometrics Demystified

What every decision-maker needs to know about biometric technologies — without the jargon. How it works, what it solves, where it fails, and what questions to ask before investing. Drawn from 20+ years of deploying these systems worldwide.

🎯 CTO · CISO · Security Directors · Integrators ⌚ 45-90 min

SECURITY STRATEGY

03

From Grudge Budget to Strategic Asset

Companies treat identity and security as a compliance cost — the "grudge budget" nobody wants to own. The ones who reframe it as a growth enabler win. How to shift that mindset at board level and turn security spending into competitive advantage.

🎯 CFO · COO · Innovation Leads ⌚ 45-90 min

LEADERSHIP & RESILIENCE

04

From France to the World — 22 Years, 3 Continents, Zero Shortcuts

At 21, Nicolas left France alone without speaking English. 18 years in South Africa, 4 years in Abu Dhabi — building a career through resilience, cultural intelligence, and relentless adaptability. The unfiltered lessons on what it takes to build a global career and a company far from home.

🎯 Students · Entrepreneurs · Leaders · All audiences ⌚ 45-90 min

Custom topics available on request. Nicolas regularly creates tailored presentations for specific industries, events, and strategic contexts.

AVAILABLE FORMATS

How we can work together.

**Keynote (45-90 min)**

High-impact talks for conferences, corporate events, and industry forums. In-person or virtual. English & French.

**Executive Briefing (2h)**

Focused session for your executive committee on the strategic impact of identity, biometrics, and AI on your business.

**Training Program (half/full day)**

Customized in-person training for corporate teams, integrators, and academic audiences. Content tailored to your context.

**Panel Moderation**

Experienced panel moderator bringing deep domain expertise and audience engagement to your discussions.

**Strategy Flash™ (45 min)**

Focused 1-on-1 paid session. You bring the decision, I bring 30 years of pattern recognition. Total clarity.

**Author**

"Layman's Terms Biometrics" on Amazon. Bulk orders and signed copies for events on request. More titles coming.

WHAT PEOPLE SAY

"I have had the privilege of knowing Nicolas for an extended period, witnessing his continuous excellence across diverse roles. He boasts a wealth of experience and an impressive track record within the electronic security systems industry. Nicolas would bring immense value to any organization."

Industry Peer

Security & Identity Industry

"During 6+ years working with Nicolas, I learned to appreciate his guidance and leadership. His tenacity to persevere during difficult times was an example for our team. When it comes to decisions and ideas that can put the company ahead of its competitors, Mr. Garcia has a unique talent."

Former Team Member

Idemia / Morpho South Africa

16 recommendations on LinkedIn from colleagues, partners, and industry leaders.

Let's work together.

Keynote · Training · Executive Briefing · Strategy Flash™